



**First American Bank
LIAISON LENDING GROUP RATE SHEET
FLORIDA**

Effective 5/20/2019

Home Equity Credit Lines - Interest Only Payments

Current Prime Rate Effective 1/02/19 = 5.50%

Applies to owner occupied residence only - Minimum loan size is \$10,000.

Maximum Term = 120 Months

****1SPECIAL PROMOTION: 0.05% below Prime floating, interest only payment, introductory rate for 120 full months following the date of the loan. Offer valid 5/20/19 - 7/1/19 for new HELOC customers and current HELOC customers whose loans mature within one year from the date of application (must be refinanced). Available only on collateral properties located in Miami-Dade, Broward, Collier, Monroe, and Palm Beach counties in Florida. Not available for investment properties. Loan must close by 9/1/19.**

Loan Size	If LTV <=80%	Rate Floor = 4.50%	Annual Percentage Rate (APR)	Max. LTV Tier Values (HELOC)	Closing Costs ²
\$10,000 - \$24,999		P + 0.99%	6.49%	Up to \$1,000.0	80% Appraisal \$350-\$500
\$25,000 - \$49,999		P + 0.74%	6.24%	>\$1,000.0	75% Flood \$5
\$50,000 - \$99,999		P + 0.24%	5.74%	Condo Maximum CLTV	75% Title \$105 (under \$250,000)
\$100,000 +		P + 0.00%	5.50%		Recording \$61-\$105
					Stamp & Tax \$55 per \$10,000
Maximum DI = 45% If DI is >40%, Maximum LTV is 75%					

Not available for investment properties - The Annual Percentage Rate (APR) is a variable rate based on the highest Prime Rate published in the Money Rates section of The Wall Street Journal on the first business day of the month. Rates subject to change at any time. The maximum APR is 18%. Monthly payments of interest only will result in a balloon payment. No annual fee for the first year - \$60 annual fee thereafter. Costs to satisfy certain prior liens may be assessed. Property insurance required. Wind insurance is required. Flood Hazard insurance may be required. An Early Cancellation Fee of 2% of the credit limit, or \$500.00, whichever is less, will apply if the loan is closed within the first 36 months. Subject to credit approval.

Fixed Rate Home Equity Loans

Minimum loan size is \$10,000.

****3SPECIAL PROMOTION: 4.99% APR fixed rate fully amortized for 60 months following the date of the loan. Offer valid 5/20/19-7/1/19 and open to everyone. Available only on collateral properties located in (i) Illinois, (ii) Porter and Lake counties in Indiana, (iii) Kenosha, Walworth, Milwaukee, and Racine counties in Wisconsin, and (iv) Miami-Dade, Broward, Collier, Monroe, and Palm Beach counties in Florida. Not available for investment properties. Loan must close by 9/1/19.**

Term	Annual Percentage Rate (APR) 2nd Lien Position	Annual Percentage Rate (APR) 1st Lien Position	Max. LTV Tier Values (Fixed)	Closing Costs ⁴
24 Months	4.990%	4.625%	Up to \$500.0	85% Appraisal \$350-\$500
36 Months	4.990%	4.625%	\$501.0 - \$1,000.0	80% Flood \$5
48 Months	4.990%	4.750%	>\$1,000.0	75% Title \$105 (under \$250,000)
60 Months	5.125%	4.875%	Condo Maximum CLTV	75% Recording \$61-\$105
120 Months	5.375%	5.000%		Stamp & Tax \$55 per \$10,000
5/20 Balloon	5.500%	5.125%		
10/15 Balloon	5.750%	5.250%		
10/20 Balloon	5.990%	5.250%		
Maximum DI = 45% If DI is >40%, Maximum LTV is 75%				

Bridge Loans

1st Lien Position: No Maximum Loan Size. Prime + 1.00% Fixed, with 1.00% Points (\$1,500 minimum). Max 80% LTV. Customer pays all costs. Term = 12 Months or less.

2nd Lien Position: No Maximum Loan Size. Prime + 2.50% Fixed, with 1.50% Points (\$1,500 minimum). Max 75% LTV. Customer pays all costs. Term = 12 months or less.

Construction Loans

No maximum loan size. Customer pays all costs. 0.50% Points (minimum \$1,500).
Maximum Term = 12 Months. Maximum LTV = 80%. Rate = Prime + 1.00% Fixed

Auto Loan Rates⁵

Maximum loan amount is 85% of invoice price for new car; ≤75% of NADA Retail Value for used car. Maximum DI is 40%.

Title lien registration fee may apply: Doc Stamp Fees assessed at \$3.50/\$1000

Term	2019/2018	2017	2016	2015	2014	2013
72 Months	4.50%					
60 Months	3.75%	4.25%				
48 Months	3.75%	4.25%	4.99%			
36 Months	3.75%	4.25%	4.99%	5.25%	5.25%	5.50%
24 Months	3.75%	4.25%	4.99%	5.25%	5.25%	5.50%

Carmax Loan Rates⁵

Maximum loan amount is 120% of invoice price for new car; 120% of NADA Retail Value for used car. Maximum DI is 45%. Refinance or Purchase of vehicle with no cash out.

Title lien registration fee may apply: Doc Stamp Fees assessed at \$3.50/\$1000

Term	2019/2018	2017	2016	2015	2014	2013
72 Months	5.00%					
60 Months	4.25%	4.75%				
48 Months	4.25%	4.75%	5.49%			
36 Months	4.25%	4.75%	5.49%	5.75%	5.75%	6.00%
24 Months	4.25%	4.75%	5.49%	5.75%	5.75%	6.00%

1HOME EQUITY LINE OF CREDIT PROMOTION Terms and Conditions: Offer valid 5/20/19-7/1/19. Loan must close by 9/1/19. Available only to new Home Equity Line of Credit (HELOC) customers and current HELOC customers whose loan matures within one year from the date of application. Available only on collateral properties located in Broward, Collier, Miami-Dade, Monroe and Palm Beach counties in Florida. Not available for investment properties. At the time of closing you must set up an Automatic Funds Transfer (AFT) or Automatic Clearing House (ACH) to make the monthly payment on your HELOC, and within the first statement cycle you must elect electronic statements. 80% loan-to-value (75% for condos), or less on HELOCs of \$500,000 or less with a first lien of \$1,000,000 or less. 75% loan-to-value (70% for condos), or less on HELOCs over \$500,000 and/or with a first lien over \$1,000,000. Prime -0.05% during the 120 month term. The Annual Percentage Rate (APR) is a variable rate based on the highest Prime Rate published in the Money Rates section of The Wall Street Journal on the first business day of each month. Based on the 1/2/19 Prime Rate of 5.50%, the rate would be 5.45% APR for HELOCs \$5,001 or more. Rates subject to change at any time. The maximum APR is 18%. Monthly payments of interest only will result in a balloon payment. No annual fee for the first year - \$60 annual fee thereafter. Costs to satisfy certain prior liens may be assessed. Property insurance and wind insurance are required. Flood hazard insurance may be required. Some restrictions may apply. Offer is subject to normal credit qualifications.

2LIMITED CLOSING COST OPTION: Third Party Fees and Charges ranging from \$625 to \$3,100 may be assessed on HELOCs under \$250,000 at closing. Regardless of the HELOC amount, if at the time of closing you set up an Automatic Funds Transfer (AFT) or Automatic Clearing House (ACH) to make the monthly payment on your HELOC and within the first statement cycle elect electronic statements, we will pay up to \$2,500 of the Third Party Fees and Charges associated with closing on your HELOC, including, but not limited to, appraisal, title, flood, credit report, stamp & tax and recording fees (Third Party Fees and Charges). If at any time during the term of your HELOC you fail to maintain the AFT or ACH or an electronic statement, you agree to repay the Third Party Fees and Charges that we previously paid which may be added to the outstanding balance of your HELOC. If at the time of closing you do not set up an AFT or ACH to make the monthly payment on your HELOC, then you agree to pay the Third Party Fees and Charges at closing. Not available for loans that fall outside our standard product, rate, term and underwriting guidelines.

3FIXED RATE HOME EQUITY Terms and Conditions: Offer valid - 5/20/19-7/1/19. Loan must close by 9/1/19. Available only on collateral properties located in (i) Illinois, (ii) Porter and Lake counties in Indiana, (iii) Kenosha, Walworth, Milwaukee, and Racine counties in Wisconsin, and (iv) Miami-Dade, Broward, Collier, Monroe, and Palm Beach counties in Florida. Not available for investment properties. At the time of closing you must set up an Automatic Funds Transfer (AFT) or Automatic Clearing House (ACH) to make the monthly payment on your loan, and within the first statement cycle you must elect electronic statements. 85% loan-to-value (75% for condos), or less. Fixed 4.99% Annual Percentage Rate (APR) for a 60 month term. Repayment of 60 month term equals 60 monthly payments of \$18.87 per \$1,000 borrowed. For loans secured by a first lien on a dwelling, payments do not include amounts for taxes and insurance premiums, if applicable, the actual payment obligations will be greater. Costs to satisfy certain prior liens may be assessed. Property insurance is required. Flood hazard and/or Wind insurance may be required. Some restrictions may apply. Offer is subject to normal credit qualifications.

4NO CLOSING COST OPTION: If at the time of closing you set up an Automatic Funds Transfer (AFT) or Automatic Clearing House (ACH) to make the monthly payment on your loan and within the first statement cycle elect electronic statements, we will pay the Third Party Fees and Charges associated with closing on your loan, including, but not limited to, appraisal, title, flood, credit report, stamp & tax, and recording fees (Third Party Fees and Charges). If at any time during the term of your loan you fail to maintain the AFT or ACH or set up electronic statements, you agree to repay the Third Party Fees and Charges that we previously paid which may be added to the outstanding balance of your loan. If at the time of closing you do not set up an AFT or ACH to make the monthly payment on your loan, then you agree to pay the Third Party Fees and Charges at closing. Not available for investment properties or loans that fall outside our standard product, rate, term and underwriting guidelines.

5AUTO and CARMAX Terms and Conditions: Rates subject to change without notice.

Subject to Credit Approval.
This rate sheet is for the use by lending professionals and is not to be distributed to the general public.

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